

SUSSEX MULTI-SITE IT SUPPORT CASE STUDY

Multi-site IT Support Made Simple: How AJT Delivered a 10-Site Upgrade in Just 90 Minutes

AT A GLANCE

AJT upgraded cyber security infrastructure across 10 South Coast Nursing Homes sites in just 90 minutes, with minimal downtime and zero impact on day-to-day IT support.

KEY INFO

Company

South Coast Nursing Homes

Industry

Healthcare

IT services provided

[IT Support](#)

[Cyber Security](#)

[Microsoft 365 Licences](#)

[Cloud Backup](#)

TESTIMONIAL

The team at AJT made the whole task of upgrading all of our 10 sites simultaneously a seamless experience. AJT took us through the plan and reassured us they could get us back up and running quickly and smoothly, and they definitely delivered.

Alex Scott
South Coast Nursing Homes

CHALLENGES

South Coast Nursing Homes' multi-site infrastructure needed to evolve to better protect the business and support its growing operations:

- **Outdated cyber security.** Ageing firewall hardware needed upgrading to modern UTM devices to ensure enterprise-grade protection across all sites.
- **Multi-site coordination.** Upgrades spanning 10 Sussex locations needed careful planning to maximise efficiency and keep downtime to an absolute minimum.
- **Continuity of care.** With 400+ residents and 600+ staff relying on SCNH's systems, any disruption of day-to-day needed to be avoided.
- **Uninterrupted BAU support.** Everyday IT support for SCNH staff and other customers needed to remain fully responsive throughout.

SOLUTIONS

- **SonicWall partnership advantage.** As accredited SonicWall partners, we secured the latest Gen 8 UTM devices for SCNH at around 40% below RRP.
- **Pre-configuration & planning.** All new devices were fully configured at AJT's offices in advance, minimising onsite installation time and reducing disruption risk.
- **Coordinated rapid deployment.** AJT's four most senior engineers divided the 10 sites between them, completing all onsite installations simultaneously.
- **Business as usual, maintained.** While the upgrade team worked across sites, the remainder of the AJT team ensured helpdesk support remained fully responsive for SCNH staff and all other customers.

RESULTS & BENEFITS



X10

10 SITES
UPGRADED



90'

90 MINUTE
DEPLOYMENT



↓

MINIMAL
DOWNTIME



🔒

ENTERPRISE
GRADE SECURITY



✓

BAU
UNINTERRUPTED

Multi-site IT upgrade? We'll handle it, without the downtime
Speak to us today: hello@ajt-ms.com



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